1. $ 300k, negative variance in Revenue for Product 1, Due to 20% less production than anticipated.
2. $800k, Positive Variance in Revenue of Product 2, Due to Decrease in Material and Labour Cost by 32% and 8% respectively.
3. $8500, Positive variance Servie1, Due to High Demand with not much of an increase in supply there is an increase in Price by us.
4. $12k negative variance, Due to fixed expenses being distributed over fewer sales volume.